



XIII LATIN AMERICAN MARINE INSURANCE CONFERENCE

21 - 23 October

ALSUM 2025

Towards Sustainable Growth
in the Age of Data

DAY 0

Monday / 20 October

15:30 - 17:30

Cargo Committee
Leonardo Umaña y Ángela Cardona

Claims and Loss Prevention Observatorys
Daniel Meneses

Hull Committee
Susana Estévez

Legal Observatory
Nazly Contreras

16:00 - 18:00

Board of Directors
Leonardo Umaña y Camila Prieto

DAY 1

Tuesday / 21 October

9:00

Welcome

Trade Fair Opening
Lounge and registration

10:00 - 10:30

Coffee Break

15:30 - 16:30

Affiliates Assembly

16:30 - 17:00

Coffee Break

17:00 - 17:20

Opening - XIII Latin American Insurance Conference

17:20 - 18:00

Conference:

Marine Global outlook: Navigating the waves of change
*By: **Pascal Barbato** - HELVETIA*

18:00 - 18:45

Panel:

Adapting to the New Global Economic Order:
The Role of Insurers.

*Moderator: **Gustavo Morales** - Fasecolda, Federación de Aseguradores Colombianos*

Panelist:

***Xavier Pazmiño** - CHUBB PANAMÁ*

***José Manuel Castillo** - ACEBAL RISK CONSULTING S.L.*

***Sergio Guzmán** - COLOMBIA RISK ANALYSIS*

19:30 - 22:00

Opening cocktail



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DAY 2

Wednesday / 22 October

9:00 - 9:45

Panel:

Anchoring Stability: Portfolio Strategies for Resilience in Marine Insurance'

Panelist: **Hayley Robinson** - MOTOR INSURERS BUREAU

Moderator: **Susana Estévez** - ALSUM

9:45 - 10:15

Coffee Break

10:15 - 10:45

Short Talk:

IUMI Singapore 2025

By: **Sean Dalton** -MUNICH RE

Maria Fernanda Alonso - SWISS RE AMERICA HOLDING CORPORATION.

Efraín Sorá - THE HARTFORD (NAVIGATORS)

10:45 - 11:45

Conference:

Legal Observatory.

To be defined.

11:45 - 12:30

Panel:

Technology in the Service of Marine Insurance Marketing.

To be defined.

12:30 - 14:30

Lunch

14:30 - 16:00

Conference:

Cuando el mundo cambia el rumbo: cómo la geopolítica
reescribe el análisis de riesgos para seguros marítimos.

By: **Juan Carlos Salcedo** - LIBERTY SPECIALTY MARKETS LATAM

Juan Patricio Corral - RSA

La anatomía del ciclo asegurador: una guía
para profesionales del riesgo.

By: **Tony Cowie** -SWISS RE AMERICA HOLDING CORPORATION

Asegurar el camino: lecciones del modelo brasileño para
exportar el aseguramiento interno en América Latina.

Moderator: **Jose Luis Anselmi** - ASSISTCARGO RISK MANAGERMENTS

Panelists:

Olivia Neves - LOG RISK

16:00 - 17:00

Short Talk:

Technology at the helm: Optimising marine insurance through innovation.

To be defined.

17:00 - 17:30

Coffee Break



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DAY 3

Thursday / 23 October

9:15 - 10:00

Conference:

Challenges to Sustainability Strategies: From Greenwashing to Profitable Growth.

Guests TBC

10:00 - 10:30

Coffee Break

10:30 - 11:30

Conference:

Observatory of Claims and Loss Prevention.

To be confirmed.

11:30 - 12:30

Panel:

Outlook LatAm: Perspectives of the Marine Facultative Market.

Moderator: **Juan Carlos Martínez** - CARGOCORP UNDERWRITERS

Juan Guillermo Hincapié - CALLAGHER

12:30 - 14:30

Lunch

14:30 - 16:00

Conference:

Tecnología en la suscripción de cascos: qué está cambiando y hacia donde vamos.

By: **Aldo Guzmán** - MUNICH RE

RC bajo la marea: contrastes y coberturas entre lo marítimo y lo general.

By: **Francisco Campos Da Silva** - AIG

Jorge Cruz - ATLANTIC

16:00 - 17:00

Panel:

New Gen The Voice of the New Generations.

Moderator: **Erika Schoch** - Guests TBC

17:00 - 17:20

Presentation XIV Latin American Insurance Conference

17:20 - 17:50

Coffee Break

19:30 - 22:00

Closing Cocktail